

From: M. Schmitz [mailto:mschmitz22@yahoo.com]
Sent: Thursday, March 17, 2005 11:40 AM
To: GEORGIA RESCH
Subject: letter about Jim Bim

Georgia,

Good morning. I am writing to let you know how happy I have been having Jim Bim as my agent, as well as his assistant Jane. Prior to meeting Jim, I had already had my house on the market (fall 2004) and was having problems selling my home (I won't name the prominent agent or his company). I had taken my house off the market during the holidays, and then decided to seek out other more qualified agents. I had heard Jim Bim's name before and then had also gotten something in the mail about his services, so I decided to give him a try.

In mid-December 2004, I met with Jim, and I was very impressed. I decided to not even entertain meeting with other agents to get their take on selling my home, as I had felt very comfortable and confident in Jim and his abilities to quickly and successfully sell my home. I also liked his honesty and overall good-naturedness.

*In February of this year, Jim listed my home. He did such a fantastic job, with the help of his staff, in marketing my home, that he was able to bring in 37 appointments the **first** weekend of the listing. I was amazed. Then from there, plenty of offers starting rolling in, and then he had to manage up to 8 offers on my house - and this was all happening just 5 days into my house being on the market. Eventually, with his negotiating skills and experience, Jim helped me to get the best price for my house. I was very, very pleased with the price I got.*

The day I went into his office to sign the papers on the contract, I was very happy. Jim and his staff worked very hard for me to make all of that to happen, and it happened very smoothly from my perspective. Jim handled all of the problems and issues, resolved them and then kept me fully informed.

Once my house was sold, Jim helped me to find a new home to rent. I am now living in a beautiful town home and it is brand new.

*Jim and his staff have been professional and have treated me very kindly through this whole process. **In my book, Jim Bim as a realtor is the very best.** He has an overall great strategy in this business, tons of experience, confidence, diplomacy, assertiveness, and is a good person. I have been telling everybody I know about him as an agent. I truly feel he is top-notch, and he is also about taking care of his clients. Jane has been a great support for Jim in the whole process, always making sure things are moving along and communicating to me on things when needed.*

I just wanted you to know you have a great agent on your team and I have greatly appreciated having them on my side in this whole real estate business.

Sincerely,

Molly Schmitz